

Multifamily Influencers

Here is our selection of multifamily influencers across individuals, teams and companies.

By Erika Morphy | October 15, 2021



The multifamily sector could not be having an easier and more fruitful 2021. Rents are climbing, investment sales are proliferating and occupancies are strong. Navigating such an environment, one might think, is an easy prospect and to be sure it is always better to be doing business in flush times. However, it still takes skill and sector knowledge to drive a deal home—some of the qualities we look for as we choose our annual influencers in this space. Other qualities we seek out are around achievements and the impact an individual, team or company has had on the industry. We trust you will agree that the following pages will reflect those attributes

INDIVIDUALS

MARK J. WEINSTEIN Widely regarded as a thought leader within the multifamily sector, Mark Weinstein serves as founder and president of MJW Investments and the majority owner of its diversified real estate portfolio. A 35-year industry veteran, Weinstein commenced his career in law and founded MJW Investments with the acquisition of a five-unit property, while completing his Juris Doctor degree in 1983. Weinstein focused the company largely on development until 2007 when the firm began acquiring student housing. Under his leadership, MJW Investments has become a full-service, vertically-integrated real estate company with a portfolio valued at more than \$1 billion, including more than 1,000 multifamily units and 7,000 student housing beds across eight states. Selective in acquisitions, Weinstein leads the firm to focus on unique property attributes that he believes will lead to enhanced investor returns. Weinstein is also involved with several real estate organizations, as well as non-profit organizations.